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CLAIMS

The invention claimed is:

- 1. A wireless demand validation system for assessing market potential for wireless service within a service area, comprising:
 - a wireless test radio configured to mimic the air interface of a wireless communication system interface by transmitting autonomous registration signals to wireless units within the service area, and by receiving registration messages from responding wireless units within the service area;
- a database configured to store information associated with the registration messages; and
- a host computer system configured to analyze the information stored in the database to determine the market potential for wireless service within a service area.
- 15 2. The wireless demand validation system of claim 1, wherein the test radio is further configured to transmit a query message to a responding wireless unit to obtain additional information about the responding wireless unit.
 - 3. The wireless demand validation system of claim 1, wherein the host computer system is further configured to use the information received from a responding wireless unit to obtain additional information about the responding wireless unit from an information source other than the wireless unit.
 - 4. The wireless demand validation system of claim 3, wherein the host computer system communicates with the information source over the wireless system, a public switched telephone network, a data network, or the Internet.
 - 5. The wireless demand validation system of claim 3, wherein the information source comprises a wireless system clearinghouse.
 - 6. The wireless demand validation system of claim 3, wherein the information source comprises a credit report server.

7. The wireless demand validation system of claim 1, wherein the database stores records for each responding device indicating a directory number, equipment identifier, a home system identifier, and most recent registration identifier associated with the responding wireless unit.

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8. The wireless demand validation system of claim 1, wherein the test radio is further configured to cause a responding wireless unit to seek registration with a different wireless system after receiving the registration message from the responding wireless unit.

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9. The wireless demand validation system of claim 1, wherein the test radio causes the responding wireless unit to seek registration with a different wireless system by transmitting a message indicating that wireless service is not available through the test radio.

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10. A method of assessing market potential for wireless service within a service area, comprising the steps of:

deploying a wireless test radio configured to mimic the air interface of a wireless communication system interface;

transmitting autonomous registration signals from the test radio to wireless units within the service area;

receiving registration messages from responding wireless units within the service area;

storing information associated with the registration messages in a database; and

analyzing the information stored in the database to determine the market potential for wireless service within a service area.

- 11. The method of claim 10, further comprising the step of transmitting a query message to a responding wireless unit to obtain additional information about the responding wireless unit.
- 12. The method of claim 10, further comprising the step of using the information received from a responding wireless unit to obtain additional information about the responding wireless unit from an information source other than the wireless unit.
 - 13. The method of claim 12, further comprising the step of communicating with the information source over the wireless system, a public switched telephone network, a data network, or the Internet.
 - 14. The method of claim 13, wherein the information source comprises a wireless system clearinghouse.
- 30 15. The method of claim 13, wherein the information source comprises a credit report server.

The method of claim 10; wherein the database stores records for each 16. responding wireless device indicating a directory number, equipment identifier, a home system identifier, and most recent registration identifier associated with the responding wireless unit.

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17. The method of claim 10, further comprising the step of causing a responding wireless unit to seek registration with a different wireless system after receiving the registration message from the responding wireless unit.

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18. The method of claim 10, further comprising the step of transmitting a message to a responding wireless unit indicating that wireless service is not available through the test radio.

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19. A method of assessing potential base station locations for wireless service, comprising the steps of:

deploying a wireless test radio configured to mimic the air interface of a wireless communication system interface at a first potential base station location;

transmitting autonomous registration signals from the test radio at the first potential base station location to wireless units;

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receiving a first set of registration messages from responding wireless units; storing information associated with the first set of registration messages in a database;

deploying the wireless test radio at a second potential base station location;

transmitting autonomous registration signals from the test radio at the second potential base station location to wireless units;

receiving a second set of registration messages from responding wireless units;

storing information associated with the first set of registration messages in a database; and

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analyzing the information stored in the database to determine whether the first or second potential base station location is a preferred base station location.

20. The method of claim 19, further comprising the step of causing each responding wireless unit to seek registration with a different wireless system after receiving the registration message from the responding wireless unit.